



Office of the City Manager

CONSENT CALENDAR

October 12, 2021

To: Honorable Mayor and Members of the City Council

From: Dee Williams-Ridley, City Manager

Submitted by: Abraham Roman, Interim Fire Chief
Liam Garland, Director, Department of Public Works

Subject: Purchase Order: Nicholas K Corp DBA "The Ford Store" San Leandro for Five Ford F-250 4X4 Pickup Trucks

RECOMMENDATION

Adopt a Resolution satisfying requirements of City Charter Article XI Section 67.2 allowing the City to participate in Alameda County bid procedures and authorizing the City Manager to execute a purchase order for five (5) Ford F-250 4X4 Pickup Trucks with Nicholas K Corp DBA "The Ford Store" San Leandro in an amount not to exceed \$322,000.

FISCAL IMPACTS OF RECOMMENDATION

The purchase of five (5) F-250 4X4 Pickup Trucks will not exceed \$322,000 and includes license and fees, delivery to City of Berkeley, and sales tax. Funding is available in the FY 2022 budget in the Measure FF Fund (Fund 164).

CURRENT SITUATION AND ITS EFFECTS

These Ford F-250 4X4 Pickup Trucks are new additions to fleet and will be utilized by the fire department command staff as the Department expands to meet our expanding responsibility to respond to mutual aid requests received from external jurisdictions. They will also serve a primary function in the expanded services which are occurring within the Department inclusive of priority programs and projects (funded by Measure FF) surrounding emergency medical service delivery and wildland preparedness and response.

As participants of the California Office of Emergency Services (CalOES) mutual aid program; these vehicles must be fully equipped to provide support to other jurisdictions whenever there is a need for a large mobilization to cope with an emergency. These assignments often require the capacity to traverse rugged terrain, be self-reliant for 24 hour operational periods and specific communications equipment. The vehicles also meet the Department's internal commitment to its labor group and employees to create a carcinogen free environment. All surfaces in these vehicles are non-porous and accumulated cancer causing particulate can be wiped clean.

This purchase supports the City's Strategic Plan Goal of creating a resilient, safe, connected, and prepared City.

BACKGROUND

Throughout the year, each City Department pays its proportionate share into the Equipment Replacement Fund, and those funds are utilized to replace equipment at the end of its useful life. If a vehicle purchase request exceeds \$25,000, the Department of Finance General Services Division solicits bids or "piggybacks" off competitively bid contracts to ensure City Departments receive the best pricing.

City Charter XI Section 67.2 allows the City to purchase goods without undergoing a competitive bid process if the City uses pricing obtained by another entity through a competitive process. On December 15, 2015 Alameda County General Services Agency released Request for Quotation (RFQ) No. 901418 for Vehicle Purchase. The solicitation was released for approximately forty days and four bids were submitted. Upon review, Alameda County selected Nicholas K Corp DBA "The Ford Store" San Leandro as one of the most responsive proposers to meet the specification and awarded Contract No. 901418.

Alameda County RFQ No. 901418 required that the award go to the qualified bidder with lowest mark-up over triple net price. Triple net price is the vehicle price after all discounts, rebates and deductions are taken off. Triple net price is the dealer's actual cost of the purchase of the vehicle. This satisfies the procurement requirements of the City of Berkeley.

ENVIRONMENTAL SUSTAINABILITY AND CLIMATE IMPACTS

Public Works Equipment Maintenance Works to procure zero emission vehicles whenever possible, and when not possible seeks the most fuel-efficient vehicles and equipment that are suitable for the required tasks. The vehicles staff are requesting authority to purchase with this item are not yet available in electric versions. These vehicles will be used as part of the CalOES mutual aid system and will be called to emergencies that require them to be mobile and operating for 24-hour periods of time in areas of the State where there is no vehicle charging infrastructure.

The new trucks will be powered by 100% renewable diesel in place of gasoline, thus reducing greenhouse gas emission by as much as 50-80% compared to gas powered vehicles of the same type. Usage of renewable diesel also complies with the City's Fossil Free recommendations. These vehicles are still not available as electric vehicles, which was the case in the 2020 Municipal Fleet Electrification assessment which recognized the lack of commercially available and viable medium and heavy-duty vehicles.

The municipal Fleet Electrification Assessment proposed to install 51 charging stations with 100 chargers and upgrade all 129 vehicles in the light duty fleet to EV by 2030. To

Date, PW has installed 31 charging stations and 61 chargers. In the next two years, another five charger installations are planned but are contingent on an additional budget allocation of \$850,000, primarily for installation at the Corporation yard. In 2020, the fleet included 46 Hybrids and 15 plug-in hybrid-electric vehicles. Since then, the fleet has added 6 EV Sedans, 3 Hybrid SUVs for the Police Department (PD), and 4 hybrid pickup trucks. In the current FY, the city is processing orders for 11 EV Sedans, and 8 PD hybrid SUVs. Public Works is on track to complete conversion of sedans and SUVs to EVs by 2028, two years ahead of the assessment's schedule. In addition, the city fleet has reduced its consumption of traditional gasoline by 33% from a high in 2000, in part due to some of the changes above and because so much of the fleet runs on renewable diesel. Twenty-one of the last years vehicle replacements were either hybrid or run-on renewable diesel.

RATIONALE FOR RECOMMENDATION

Acquisition is in response to Berkeley voters and City Council directives through Measure FF to expand Fire Department capacity in order to implement important life safety programs and projects related to emergency medical service delivery and wildland preparedness and response.

ALTERNATIVE ACTIONS CONSIDERED

None. Vehicles selected specifically to efficiently and effectively provide requested services.

CONTACT PERSON

Greg Ellington, Superintendent, Public Works Maintenance, (510) 981-6469

Attachments:
1: Resolution

RESOLUTION NO. ##,###-N.S.

PURCHASE ORDER: NICHOLAS K CORP DBA THE FORD STORE SAN LEANDRO
FOR FIVE FORD F-250 4X4 PICKUP TRUCKS

WHEREAS, five new Ford F-250 4X4 Pickup Trucks are needed by the Fire Department to implement key programs and projects regarding emergency medical services delivery and wildland preparedness and response; and

WHEREAS, City Charter XI Section 67.2 allows the City to purchase goods without undergoing a competitive bid process if the City uses pricing obtained by another entity through a competitive process; and

WHEREAS, Alameda County bid procedures satisfy the procurement requirements of the City of Berkeley; and

WHEREAS, funds in the amount of \$322,000 are available in the FY22 Measure FF Fund 164; and

NOW THEREFORE, BE IT RESOLVED by the Council of the City of Berkeley that the City Manager is authorized to execute a purchase order for five Ford F-250 4X4 Trucks with Nicholas K Corp DBA "The Ford Store" San Leandro in an amount not to exceed \$322,000.